

Logan Weaver

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Professional Summary

Passionate and motivated, with outstanding work ethic & drive. Understand that the most important elements involved in achieving success are communication & teamwork.

Skills

Critical thinking

Team building

Leadership

Sales & Marketing

Active learning

Communication

Negotiation

Financial modeling

Analytical research

Quantitative analysis

Business analytics

Project oversight

Experience

Surmount AI | Co-founder & CEO

August 2020 - Present

- Led organization by establishing business direction and actualizing operational plans to meet goals
- Built high-energy & forward-thinking team to achieve ambitious goals & timelines

Constellation Energy | Intern

June 2020 - August 2020

- Shadowed executive professionals such as CEO, CIO, & COO to learn best approaches to drive efficiency & success.
- Assisted with administrative tasks to better understand industry processes.

Bay Country, LLC | COO

June 2018 - June 2020

- Maintained productive relationships & communication channels across organization.
- Hired, trained, and evaluated high-performing, efficient, and diverse team embodying organizational culture

- Led organizational development changes, allowing to respond & adapt to industry and market changes.

HCR | Senior Account Representative

Sept. 2017 - Jan 2018

- Expanded new business and developed effective sales & marketing campaigns.
- Improved profitability & developed pipeline using multiple marketing channels and sales strategies

Education

University of Maryland | Mathematical Statistics & Probability

- Student entrepreneur member

Rising Sun High School

- Student entrepreneur member

The Tome School

- Student chess club